TRAINING STRUCTURE

1. Helpline Reconfiguration
   Goals, Workflow & Roles

2. Diversion & Problem Solving
   Quick, housing-focused crisis resolution

3. Prevention
   Leveraging community resources for those at imminent risk

4. Homeless Risk & Vulnerability
   Prioritizing most vulnerable

5. Outreach
   Assessment and service planning; Verification of homelessness
PART ONE: HELPLINE STRUCTURE

Helpline Reconfiguration
- System Goals
- Helpline Reconfiguration & Workflow
- Roles
SYSTEM GOALS

- **Reduce inflow** of newly homeless for all households who can resolve without shelter
  - Reduced homelessness

- **Accelerate access to housing** options for persons experiencing literal homelessness
  - Shorter length of stay/time homeless

- **Prioritize limited shelter and housing resources** for households with the greatest service needs
  - Most vulnerable persons obtain successful housing outcomes
HELPLINE RECONFIGURATION OBJECTIVES

1. **Reduce repeat callers.** Help callers on the first call, or direct them to the most appropriate service, housing supports, assessment next steps.

2. **Clarify worker roles.** Define specific expectations for each team. Design a process for cross-team coordination and alignment.

3. **Standardize decision making.** Use defined tools to promote uniform care coordination, decision making, and support the transition to housing.

4. **Improve staff’s work experience.** Enable staff to focus on helping people with clear answers, effective tools, and streamlined access to resources.
**HELPLINE WORKFLOW**

**Option #1: At-Risk of Homelessness.** Caller will be literally homeless in less than 14 days and has no resources (financial means or family/social connections) to resolve the crisis independently.
- ⇒ Camillus staff complete a Diversion screen, assess for HP assistance, identify options designed to accelerate PH options

**Option #2: Domestic Violence.** Caller is currently fleeing or attempting to flee domestic violence, sexual assault, stalking or sex trafficking.
- ⇒ Call forwarded to DV Hotline

**Option #3: Veteran.** Caller is part of a Veteran family, meaning that at least one person in the family served in the active military, naval, or air service, regardless of length of service, and who was discharged or released under any status except dishonorable discharge or General court-martial.
- ⇒ Call forwarded to Miami VAMC to assess eligibility

**Option #4: Homeless – City of Miami Beach.** Caller is physically located in City of Miami Beach and will be seeking services directly from Miami Beach.
- ⇒ Call forwarded to City of Miami Beach Homeless Hotline

**Option #5: Homeless – City of Miami/Dade County (exclusive of Miami Beach).** Caller is physically located in any part of Dade County exclusive of Miami Beach.
- **Single Adult** (or couple without children) ⇒ City of Miami Homeless Helpline
- **Family** ⇒ City of Miami Homeless Helpline
Option #5: Homeless – City of Miami/Dade County (exclusive of Miami Beach). Caller is physically located in any part of Dade County exclusive of Miami Beach.

- **Single Adult** (or couple without children) ⇒ City of Miami Homeless Helpline

1. **First Time Caller**
   - **Registration** – Collect caller’s information and enter data in HMIS
   - **Diversion Screen** – assess caller’s housing options and level of severity
   - **Homeless Risk & Vulnerability Screen** – prioritize for emergency shelter and other crisis services when Diversion not successful

2. **Repeat Caller**
   - **Diversion Screen** – assess if any changes from data previously collected
   - **Homeless Risk & Vulnerability Screen** – assess if changes needed to prioritization for emergency shelter and other crisis services
     - **Case Management** for High-Risk Individuals – up to 80 individuals receive intensive, housing-focused case management ⇒ Camillus House
ESSENTIAL WORKFLOW UPDATES

Singles

- City of Miami Homeless Helpline screens all singles for Diversion and possible Prevention assistance
  - First time housing crisis
  - Person has income or ability to rapidly get income
  - Person has family connections or social supports
- Camillus expansion will provide case management to 80 high-risk adults prioritized for shelter but still unsheltered
- Outreach team (“Green Shirts”) to verify homelessness and begin verification of disability for high-risk unsheltered singles
Unaccompanied youth and young adults between the ages of 18 and 24 experiencing homelessness can visit any one of these access points:

- Lotus House
- Citrus Health Network Safe Haven
- Educate Tomorrow
- Miami Bridge
- Pridelines
REGISTRATION PROCESS FOR FIRST TIME CALLERS

1. Basic Household Information – demographics, household configuration
2. Recent Housing History
3. Previous Housing History
4. Alternate Housing Arrangements
5. Family & Social Supports
6. Diversion – Creative Problem-Solving Conversation
PART 2: DIVERSION

What

Who

When
HOMELESSNESS DIVERSION/ RAPID RESOLUTION

**Prevents** homelessness for people seeking shelter by:

- Identifying immediate alternate housing arrangements and,
- Connecting people with services and financial assistance to help them return to permanent housing.

**Reduces length of time** homeless for people who are already homeless by:

- Ongoing exploration of creative, solution-oriented housing options
- Identifying short-term placements that are safe, appropriate

- Diversion should always be safe and appropriate for the client
- Diversion efforts don’t create barriers to the homeless system for those who need to access it
**PREVENTION CONTINUUM – CLARIFYING DIFFERENCES**

**Homelessness Diversion**
- **Target Population:** HHs presenting for homelessness assistance, highly impacted neighborhoods
- **Funding Sources:** ESG-CV, CDBG-CV, Coronavirus Relief Fund, Private/Local Sources

**Homelessness Prevention**
- **Target Population:** HHs with a previous episode of homelessness, 0-30% AMI, HHs with rent/utility arrears, highly impacted neighborhoods
- **Funding Sources:** Emergency Rental Assistance (Treasury), Coronavirus Relief Fund, CDBG-CV, ESG-CV

**Eviction Prevention**
- **Target Population:** 0-50% AMI, highly impacted neighborhoods, HHs with rent or utility arrears, small landlords
- **Funding Sources:** Emergency Rental Assistance (Treasury), Coronavirus Relief Fund, CDBG-CV
RISK OF HOMELESSNESS

Homelessness Diversion
• Extreme risk

Homelessness Prevention
• Moderate risk

Eviction Prevention
• Low Risk
Diversion and Targeted Homelessness Prevention

- **At-risk of housing loss, but have other housing options and/or resources**
- **30-60 days before housing loss, no other options/resources**
- **<30 days before housing loss, no other options/resources**
- **<14 days before housing loss, no other options/resources**

Risk for housing loss & literal homelessness

Emergency Shelter

Coordinated Entry

Diversion and Targeted Homelessness Prevention
DIVERSION: THE PRACTICE

- Effective **housing problem-solving** involves much more than simply asking a prescribed set of questions.

- It is carried out by skilled, trained, and flexible staff who engage in **open-ended, exploratory conversations** to understand a household’s strengths and existing support networks.

- Housing problem-solving starts with conversations intended to:
  1. Identify the **household’s strengths** and existing support networks;
  2. Explore **safe housing options** outside the homelessness services system, even if temporary when a part of a diversion or rapid-exit intervention; and
  3. Connect the household to **community supports** and services.
Diversion explores options that the household may not have been able to identify or felt comfortable enough to explore on their own.

After identifying options, staff members determine what other types of services or supports may be necessary to make the identified option a reality.

Sometimes the solutions are as simple as mediating a conflict with a family member or connecting a household to community resources like health, social services, and employment.

At other times, the solution might include onetime financial assistance. Since financial assistance isn’t always necessary, communities can implement housing problem-solving regardless of whether financial assistance is available.

Of course, there may also be instances when ongoing follow up is necessary to provide continued support to families as they work through conflict or other challenges.
DIVERSION SERVICES

- Strengths-based case management
- Conflict resolution
- Housing search
- Landlord-tenant mediation
- Connection to mainstream resources
- Family mediation
- Tenant legal services
- Credit repair
DIVERSION FINANCIAL ASSISTANCE

Camillus House Discretionary Emergency Assistance Funds (Food & Beverage Fund)

- Rental application fees
- Security or utility deposits
- Utility or rental arrears
- Moving costs
- Bus, train, or airplane tickets to help facilitate return to family
- Car repairs, bus passes, gas, vehicle repairs, and other expenses for job-related transportation
- Costs associated with obtaining identification documents

Rapid Resolution Funds administered by Community Action Agencies
EXAMPLES OF DIVERSION’S COMMUNITY IMPACT

Southeastern Connecticut
- Reduced shelter beds from 83 to 53
- Average cost is $1,649

Montgomery County, PA
- 85% of cases handled in under an hour
- In 2015 diverted 1/3 of callers to Hotline
- Average cost is $1,325
- Where did they go?
  - 35% stayed doubled up
  - 15% stayed in their housing
  - 12% moved to their own housing
  - 38% entered emergency shelter

Cleveland, OH
- 7-12% of single adults calling the hotline were diverted
- Average cost is < $500
ASSESSING FOR DIVERSION

Where did you sleep last night?

Can those issues be resolved?

Where do you have your belongings?

Why did you have to leave?

If we can’t house you where will you stay tonight?

Do you have any income?

See Miami/Dade Coordinated Access Diversion Screen
Luis called the Helpline, asking for emergency shelter. He has been sleeping in his car for the past few days since he got in an argument with his girlfriend, Ana. Luis got angry that she was texting with her previous boyfriend, the father of Ana’s 2-year-old daughter. Luis works construction and does gardening as a day laborer. He makes about $2,000 a month but sends most of his earnings back to his mom in Venezuela. He sometimes offers money to Ana for rent, but he’s trying to save most of his money for his immigration attorney. Luis has a cousin in South Miami, but he hasn’t talked to him in several months. Luis has never had an apartment in his own name; he’s reluctant to sign paperwork because of his immigration status.

What Diversion strategies would you pursue with Luis?
DIVERSION STRATEGIES FOR MIAMI

- **Target first time homeless.** Diversion is most effective for persons who are experiencing homelessness for the first time.

- **Target persons with income.** Clients with current income, recent work history, or ability to quickly increase income can often resolve through Diversion.

- **Explore Problem Solving.** Identify the primary factors contributing to the current housing crisis. Discuss how resolution might be possible through the client’s active exploration of their own resolution strategies.

- **Offer Mediation.** Many housing crises are the result of a communication breakdown with landlord, property management or family. Can case management step in to clarify core problems and identify solutions?

- **Explore Reunification.** Is the client’s most recent housing placement a safe, appropriate place to explore, even for a short-term placement?

- **Leverage temporary financial assistance.** Often very modest financial assistance can
PART 3: PREVENTION

We will cover:
- Resources
- Eligibility
- What are the essential elements
- When is Prevention most effective
- Roles: who’s doing what
EVICION PREVENTION

- Camillus House – Homeless Prevention screening and emergency assistance
- **Miami-Dade Community Action and Humans Services Department (CAHSD)**
  Office of Housing Advocacy (OHA)
  Housing Advocacy Hotline: 786-469-4545
  Housingadvocacy@miamidade.gov
  [https://miamidade.gov/housingadvocacy](https://miamidade.gov/housingadvocacy)
- Legal Services of Greater Miami, Inc.
  4343 W Flagler St #100, Miami, FL 33134
  [https://www.legalservicesmiami.org/contact-us](https://www.legalservicesmiami.org/contact-us)
  305-576-0080
- Homeless helpline
  877-994-4357, option 1
- Community Action and Human Resources Department locations:
ERAP ERAP@miamidade.gov 305-723-1815.

Northern Miami-Dade County
Victory Homes
520 NW 75 Street
Miami, FL 33150

Southern Miami-Dade County
Homestead Gardens
1542 SW 4 Street
Homestead, FL 33030
GENERAL PREVENTION SCREENER

1. Is client eligible based on the funding source being considered (ERAP, ESG, SSVF, Bezos, Food & Beverage)?
2. Is client very low income?
3. Is client **at imminent risk** of literal homelessness?
   1. Where is client staying right now?
   2. Is the current housing situation safe?
   3. When do they have to leave?
   4. What’s causing you to have to leave?
   5. How long can you stay there and still be safe?
   6. Can I contact landlord, family, friend where you are staying to verify?
   7. What are other safe and appropriate places to stay while we look for/access new housing?
1. **Low Income.** Total household income is below 50% of area median income for ESG-CV or below 30% of AMI for annual ESG

   **AND**

2. **Lacks Resources.** Household lacks sufficient resources or support networks to prevent them from having to seek emergency shelter or other housing situation that meets the literal homeless definition (Category 1)

   **AND**

3. **“At-Risk”**. Meets any one of the following:
   - Has moved because of economic reasons two or more times during the 60 days preceding the application for assistance
   - Is living in the home of another because of economic hardship
   - Has been notified that their right to occupy current housing will be terminated within 21 days of the application for assistance
   - Lives in a hotel/motel that is not paid by charitable or government programs
   - Lives in overcrowded housing (a SRO or 0-BR housing more than 2 persons or a housing unit with more than 1.5 persons/room)
   - Exiting a publicly funded system of care
“According to the National Alliance to End Homelessness, there are various factors that contribute to an increased risk of homelessness. These housing characteristics include households that are

- doubled up, or living with friends or family
- persons recently released from prison,
- young adults out of foster care
- households with severe cost burden
- households facing unemployment

HUD defines cost-burdened families as those “who pay more than 30 percent of their income for housing” and “may have difficulty affording necessities such as food, clothing, transportation, and medical care.” **Severe rent burden** is defined as paying more than 50 percent of one’s income on rent.
CAN HOUSEHOLDS WITH LEGAL LEASE BE ‘AT RISK’ OR ‘IMMINENT RISK’?

‘At Risk of Homelessness’

- Notified that right to occupy housing will be terminated within 21 days
  - Written notification from property owner/manager with authority to terminate tenancy that tenancy will terminate within 21 days – DOES NOT NEED TO BE THE EQUIVALENT OF A COURT-ORDERED EVICTION
  - If notice specifies a way for tenant to remedy situation – must substantiate that tenant is unable to meet terms to avoid eviction
  - If source documents and third-party verification are not obtainable, written statement by intake worker documenting efforts to obtain required documentation demonstrating due diligence in seeking documents.

‘At Imminent Risk’

- MUST substantiate that housing will be lost in 14 days:
  - A court eviction order that requires the family to leave within 14 days
  - Notice equivalent to eviction action
  - Notice to Quit or
  - Notice to Terminate under state law
  - Notices to Quit or Terminate do not have to be equivalent of court ordered eviction but there must be reasonable expectation that household will lose residence within 14 days
At least one of the following:

- Court order resulting from eviction or formal eviction notice
- For those living in hotels/motels, evidence that household lacks financial resources to stay more than 14 days
- Oral statement that owner or primary tenant of the residence will not allow them to stay for more than 14 days AND
  - Written verification from owner/primary tenant verifying client's statement OR
  - Documentation of staff efforts to obtain verification from owner/primary tenant AND
  - Client self-declaration of homelessness
DOCUMENTATION FOR... **NO SUBSEQUENT RESIDENCE OR RESOURCES**

No Subsequent **Residence**: self-certification by individual or head of household that no subsequent residence has been identified.

Lacks resources or support networks: **self-certification or other written documentation** that household lacks the resources and support networks to obtain other permanent housing.
Cassie

- Cassie called the Helpline, asking for emergency rental assistance. Cassie lives with her adult sister, Jackie, in a two-bedroom apartment. Jackie used to help with the rent, but her unemployment ran out and she hasn’t worked or helped financially since the early summer. Cassie is three months behind on rent and owes over $1,000 in utility arrearages. Cassie makes about $3,000 monthly as a server. Her rent is $1,800 a month. The landlord will let Cassie sign a new lease in a one-bedroom for $1,500 a month but he requires a double deposit plus first month’s rent, and he doesn’t want the sister, Jackie, on the lease or staying in the apartment. Cassie doesn’t know if she can afford the one-bedroom and she doesn’t know what her sister will do if Cassie downsizes to a one-bedroom.

Is Cassie eligible for Prevention? What strategies would you pursue with Cassie?
PART 4: HOMELESS RISK & VULNERABILITY

- Determine immediacy of housing crisis
- Assess client’s level of risk, service needs, acuity
- Prioritize most vulnerable for limited emergency shelter
- Identify unsheltered clients with greatest service needs who will receive street-based case management while they wait for shelter or other crisis interventions
### RISK & VULNERABILITY ASSESSMENT

#### Risk Assessment/Severity of Housing Crisis

<table>
<thead>
<tr>
<th>Risk Assessment</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Unstably housed</td>
<td>1</td>
</tr>
<tr>
<td>2. At-risk of literal homelessness within 31-60 days</td>
<td>2</td>
</tr>
<tr>
<td>3. Imminent risk of homelessness within 30 days</td>
<td>2</td>
</tr>
<tr>
<td>4. Will be literally homeless tonight</td>
<td>3</td>
</tr>
<tr>
<td>5. Literally homeless now - unsheltered</td>
<td>4</td>
</tr>
</tbody>
</table>

#### Vulnerability Assessment

<table>
<thead>
<tr>
<th>Vulnerability Assessment</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Housing situation is safe</td>
<td>0</td>
</tr>
<tr>
<td>2. Currently safe, but situation deteriorating</td>
<td>0</td>
</tr>
<tr>
<td>3. Imminent risk but has resources, supports</td>
<td>1</td>
</tr>
<tr>
<td>4. Lacks resources or support networks to stay safe tonight</td>
<td>1</td>
</tr>
<tr>
<td>5. Literally homeless now, exhibits factors that limit ability to quickly resolve</td>
<td>2</td>
</tr>
<tr>
<td>6. Without assistance client will experience harm, trauma, violence, severe health consequences</td>
<td>2</td>
</tr>
</tbody>
</table>

**Tie Breakers:**
1. most severe service needs
2. length of time homeless
SEVERE SERVICE NEEDS

1. Most Severe Service Needs
   a. History of **high utilization of crisis services**, which include but are not limited to, emergency room, jails, and psychiatric facilities; and/or
   b. **Significant health or behavioral health challenges**, substance use disorders, or functional impairments which require a significant level of support in order to maintain housing; and/or
   c. High **risk of continued trauma** or high risk of harm or exposure to very dangerous situations.

2. Length of Time Homeless
   a. Has been homeless (total combined period of living unsheltered and/or in temporary emergency shelter) for the longest amount of time.
Alex
- Alex is 31 and has been homeless and unsheltered for 3+ years. He runs drugs for a dealer. He uses drugs himself. Alex starting cutting his supply and selling on the side. His dealer found out and has threatened to kill him if he catches him doing it again. Alex is fearful for his safety and wants to hang out for a few weeks in shelter or until things cool off with his dealer. He's asking for a safe shelter bed tonight.

Billy
- Billy is 68 and has been homeless on and off for the past 20 years. He sometimes crashes at a cousin’s place, but he’s worn out his welcome there. Billy is sweet and has a likeable temperament. He has a smooth singing voice, and he says he’ll write you your own song if you’ll help him with housing, but he just wants a shelter bed for a few weeks to get off the streets while he applies for housing.

Carlos
- Carlos is 64, diabetic, has a blood disorder, and has exposed and infected wounds on his feet. He thinks the Russian mafia is after him and is reluctant to sign any documents because the government and the Russians are trying to use him as a guinea pig to test a new blood medicine. He’s been offered shelter in the past but declined because the shelter didn’t let him bring all his stuff with him.

Miami/Dade has one shelter bed available tonight? Who should get it?
MANAGING THE SHELTER LIST

Shelter Bed Coordination Call

- Quick (10 min) debrief and planning call coordinated by Camillus each morning
- Helpline staff, Camillus, Greenshirts, who else?
- Identify the likely number of available emergency shelter openings
- Review the list of known persons waiting for Emergency Shelter
- Prioritize the list of eligible shelter applicants
- Assess risk, vulnerability, and ability to contact
PART 4: HOUSING CASE MANAGEMENT FOR UNSHELTERED PERSONS

- Collaborative and planned approach to ensuring that a person experiencing homelessness gets the services and supports they need to get housing.
- Client-centered approach means the client has a say in identifying goals and the services they need.
- Critical Time Intervention (CTI) can be a key to early intervention and supports for the client’s transition to housing and independence.
1. Educate on housing options and expectations of each option
2. Identify client’s goals and preferences and develop a housing plan
3. Assess housing and homelessness history
4. Assess ability to increase income or improve employment
5. Gather documents for the application process
6. Assist with housing search and negotiations
7. Connect to resources that support community stabilization-treatment and supports
8. Teach tenancy skills
ENGAGE IN THE PROCESS

- Get a homeless and housing History
- Ask what their plan is to end their homelessness
- Start establishing long term and short-term goals: I want housing so that…..
  - Long term goals are something people can feel – this keeps people motivated through an often-tiring process to gather resources needed to access housing
  - Short term – time limited goals provide momentum, confidence and an opportunity to reevaluate
- Begin to review housing options process and eligibility
- Reach an agreement on what to pursue
- Think about this as skill building to access and maintain housing
EDUCATE ON HOUSING OPTIONS

- Based on income, housing history and housing goals determine eligibility for in system housing and out of homeless system housing
- Ask everyone to apply for Section 8 if the list is open: use this as a base to start gathering documents
- Discuss the eligibility for RRH, PSH and any subsidy available through CoC (EVH) use the eligibility discussion to start assembling documents
- Register with Coordinated Access
- Talk about options such shared housing, room rentals, market rate apartments
- Discuss family and friends that may be a possible share opportunity
  - We reevaluate housing options at every step – as people learn more about the process and their own resources and skills
INCOME AND DOCUMENTS

- Work on increasing income and work on benefits both cash and in-kind
  - Keep in mind not everyone will be able to pursue this on a referral
  - Plan for a percentage of people to need hands on assistance and need to be accompanied to appointments
  - Work on linkages to employment programs and employment resources
  - Some people may be without documents and will need connections to immigrant resources and likely faith communities to access assistance
  - Families with young children will need connections to schools look for Homeless Liaison
- Begin to assemble documents needed to access housing
  - Some people will need more help use progressive engagement to determine who needs assistance.
Be prepared to review tenancy rights and responsibilities so people can prepare for expectations

Do some eviction prevention based on previous issues

Connect to resources to assist now and who may be able to help each person maintain housing –

Invite legal aid attorneys in to do a class on tenancy for both staff and participants

Ask them to give out their cards and problem solve situations where they may need assistance
HOUSING LOCATION AND TRANSITION FROM SERVICES

- Assist with housing interview prep and be prepared to help with housing location
  - Do a preferences worksheet and prepare people to negotiate

- Work with programs such as RRH or PSH and pass on the preferences work sheet and all assessment material

- Structure a warm handoff with each participant to the next resource or program providing assistance
  - Mentor people to accept services and guide the process by talking about the accomplishments pre-housing and prioritizing the work after housing

- Planning: review document

- Plan is determined after initial plan by the requirement of chosen housing program
Jaime

- Jaime has been homeless on and off for three years. Sometimes he is in jail for trespassing and holding drugs, sometimes he stays in a shed on his Moms land. His stepfather will not let him in the house. He goes to the home depot to pick up jobs sometimes and likes to work with plants. Largely he stays in an encampment, behind the stores in a mini mall. He says he is tired; he wants a home; he wants to live with his friends or at least close. He drinks quite a bit, but he says his friends keep him out of trouble. He tells you he doesn’t want a program he wants a home.

- Using the document one person is Jamie, one person is the case manager, one person observes and reports back
- Please talk about the mutuality of the discussion and point where you needed to reach for more information

**What’s the housing plan for Jaime?**
THANK YOU!

ANDREA WHITE: AWHITE@HOUSINGINNOVATIONS.US

MATT WHITE: MWHITE@HOUSINGINNOVATIONS.US